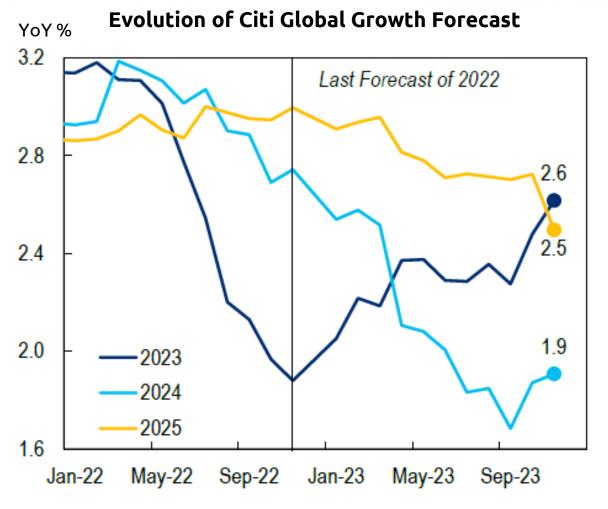


EQUITY MARKET OUTLOOK

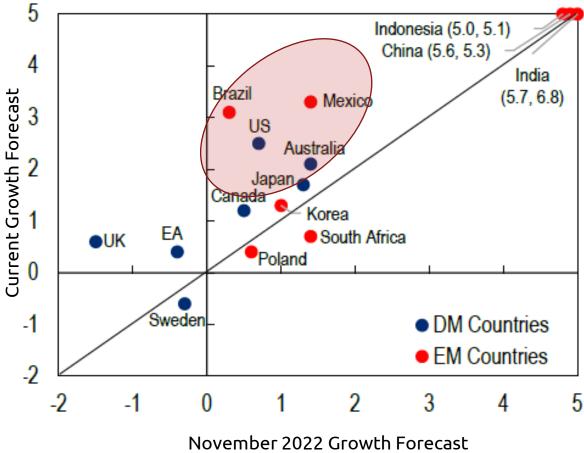
MARCH 2024

GLOBAL GROWTH

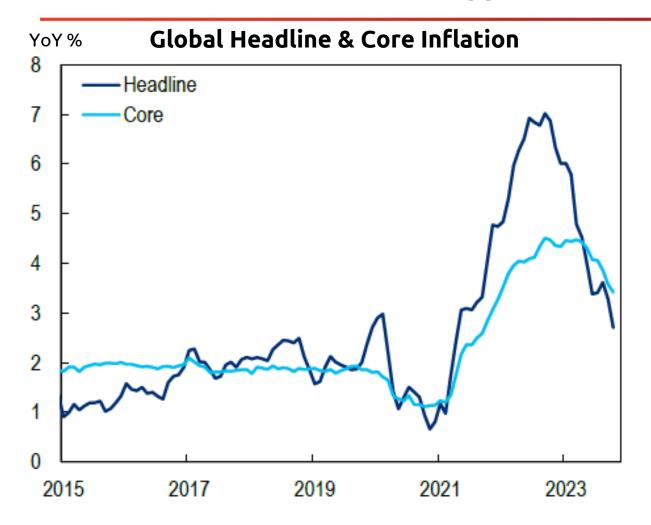
Global Growth Surprised Positively In 2023



Growth Forecasts for 2023: Current vs. year Ago

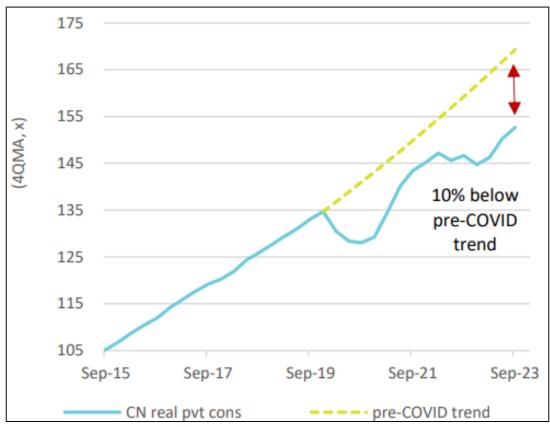


Inflation Fell While China Struggled For Growth



Source: Citi Global Economic Outlook & Strategy Report, Data as of December 2023

China consumption



Source: Bloomberg, Nuvama Research, As per latest data available



Three Probable Scenarios For Global Economy In 2024

1. Soft landing ("1994-95" Cycle)

- Inflation falls without hurting growth too much
- Globally economy would slow down in 2024 but avoid a deep or long recession
- Due to the resilience of the global economy in 2023 this is the base case
- For global equities this seems neutral as fair amount of this is priced in

2. Low real rate to support economy ("1945-50" Cycle)

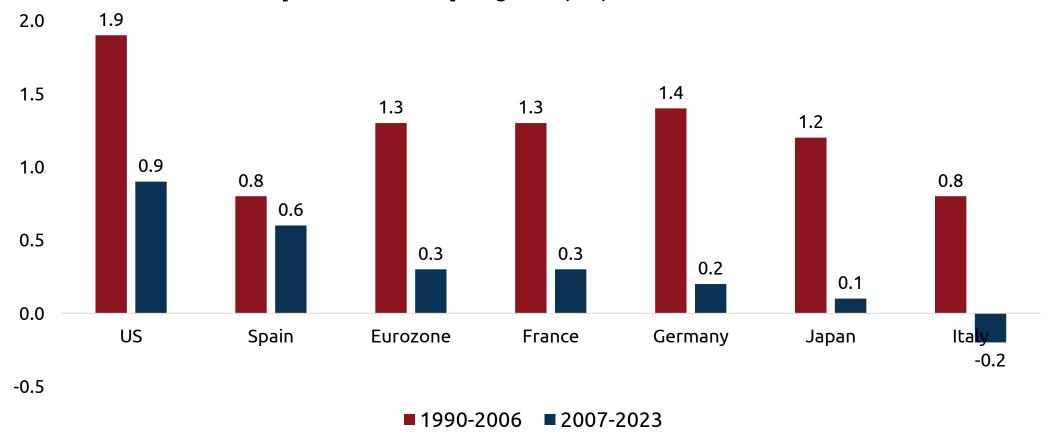
- Governments/Central banks run low to negative real rates to ensure nominal growth is high for this
 central banks have to become very dovish
- This would help deflate the high government debt in developed countries
- This is the second most likely outcome
- For global equities this would be positive as cut in interest rates can help both earnings and valuations

3. Resurgence of inflation ("1973-79" Cycle)

- Inflation comes back to high levels due to supply chain shortages and wage spiral
- Probability looks quite low as globally demand is weak and commodity prices soft
- This can be negative for equities as long persistence of inflation can require very high interest rates to control it

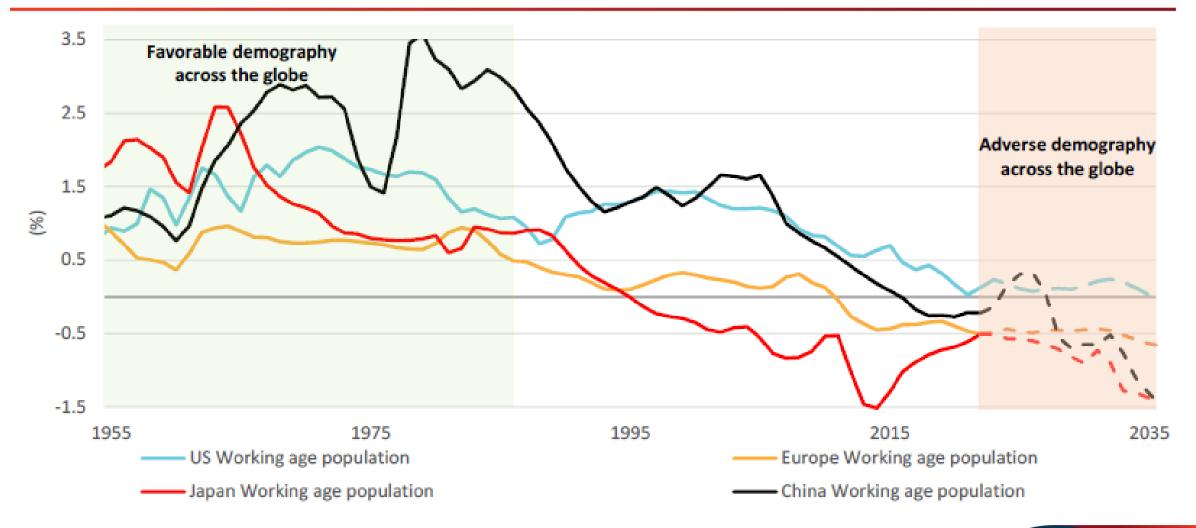
Developed Countries Struggling For Growth

Output Per Employee (%) – 1990 to 2023

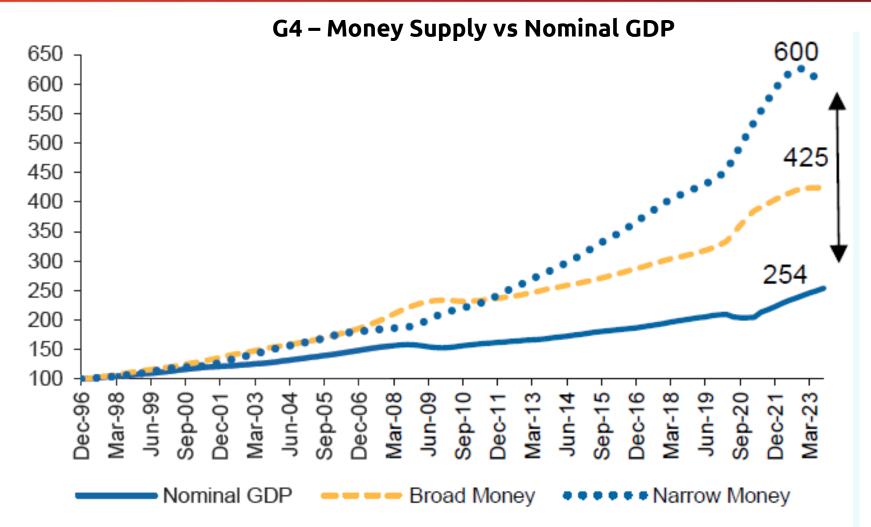




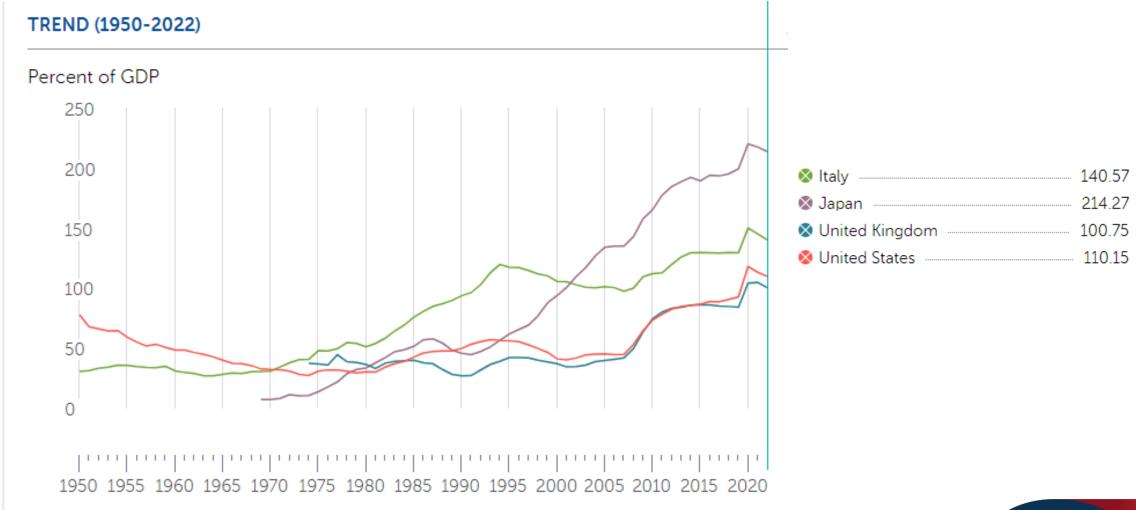
Long Term Challenge To Global Growth - Demographics



Long Term Challenge To Global Growth - Debt

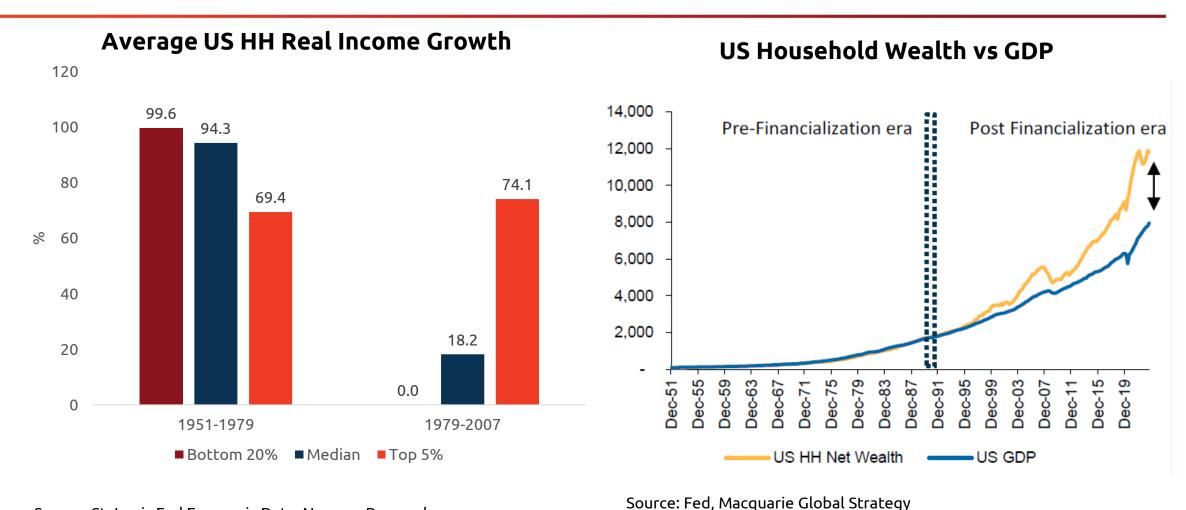


Government Debt Has Exploded



Source: IMF

Long Term Challenge To Global Growth - Inequality



Source: St. Louis Fed Economic Data, Nuvama Research



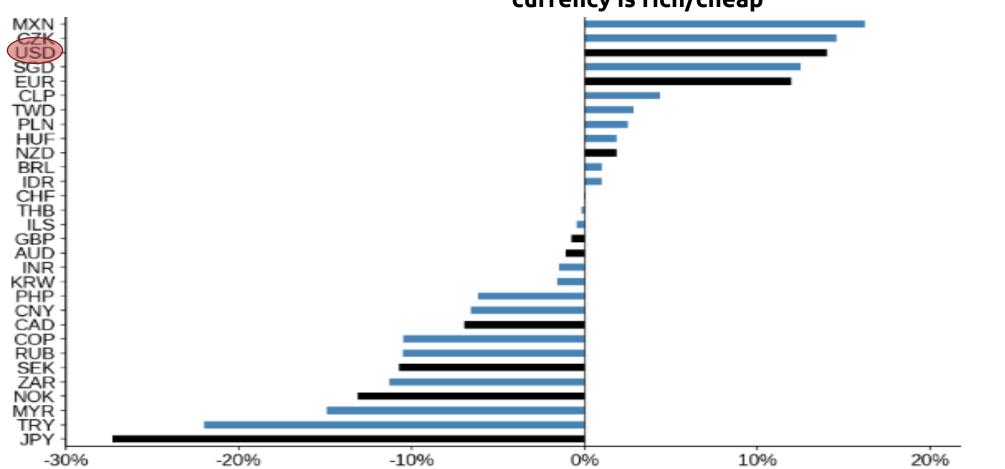
LIQUIDITY

Key Factors For Liquidity

- USD INR dynamics
- Global real rates
- Domestic real rates

Liquidity Outlook – USD Valuation Looks Stretched

Current deviation of average REER PPI/CPI vs 15 year moving average, %. +/- value indicated currency is rich/cheap





Fundamentally expensive

currencies

Liquidity Outlook – USD Trajectory



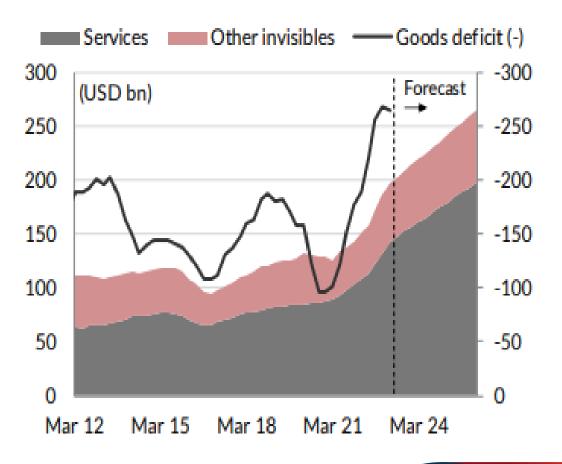
14

Liquidity Outlook - Structural Improvement In CAD For India

India's net services exports (Rolling 12M)

200 180 **CAGR 14%** 160 (USD bn) 140 CAGR 11% CAGR-3% 120 100 80 Mar-12 Mar-14 Mar-16 Mar-18 Mar-20 Mar-22

India's highest ever goods trade deficit is USD 265 bn

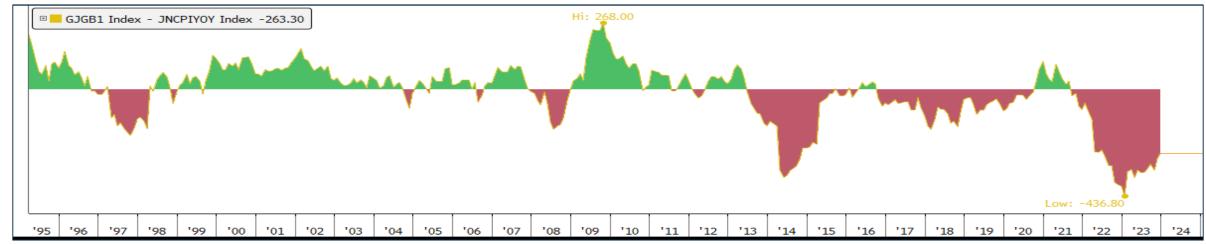


India Relative To Other Emerging Markets

COUNTRY	WEIGHT IN EM INDEX	DOMESTIC GROWTH	EXPORT DEPENDANCE	COMMODITY DEPENDANCE	GEOPOLITICAL OUTLOOK
China	27	Weak	High	Medium	Weak
Taiwan	15	Medium	High	Low	Weak
South Korea	12	Medium	High	Low	High
Brazil + Saudi + South Africa	13	Medium	High	High	Medium
India	14	High	Medium	Low	High

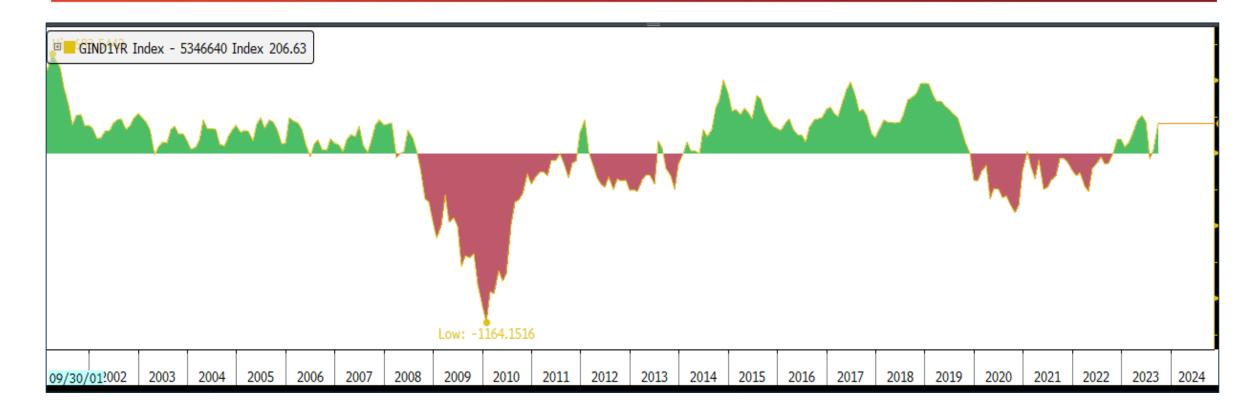
Real Rates – US and Japan







Real Rates - India



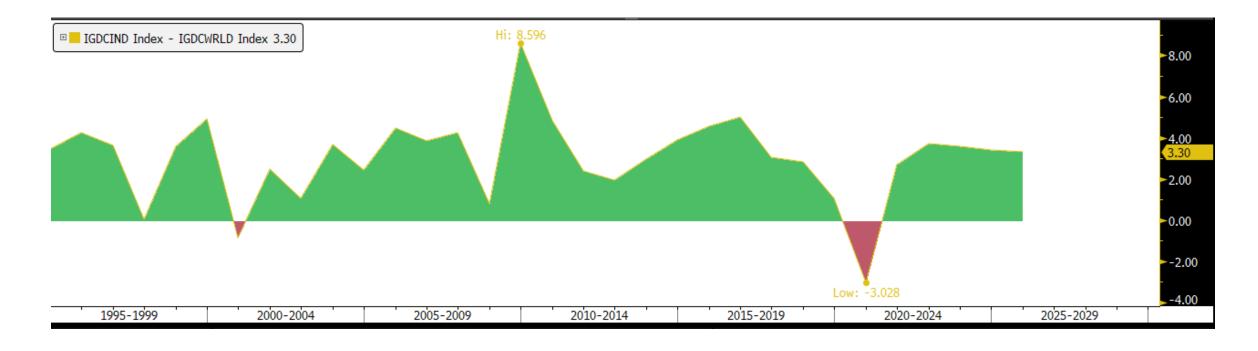
ISSUES:

- Tax rate differential among asset classes
- CPI measurement



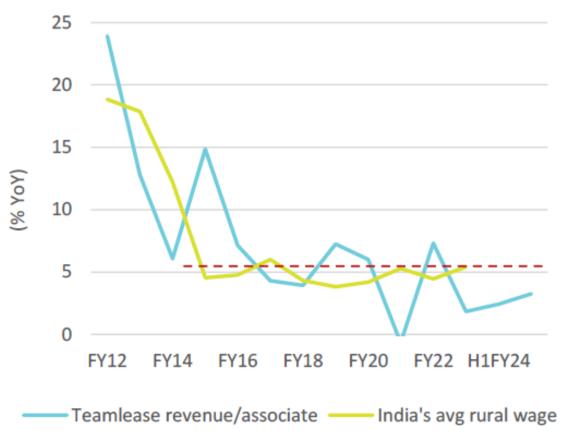
DOMESTIC GROWTH

GDP Growth - India vs World

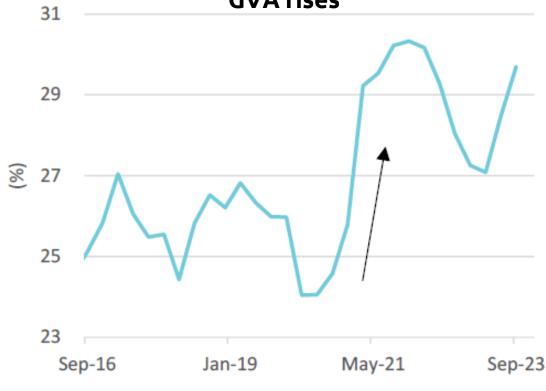


INDIA - Organized vs Unorganized

Rural wage growth/Teamlease growth weak



Share of organised corporates in manufacturing GVA rises



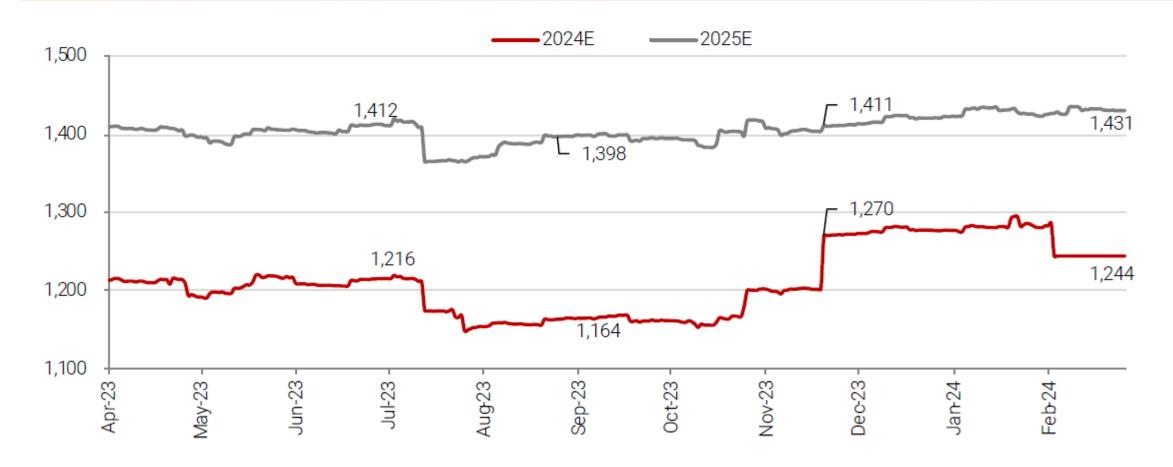
—— Share of listed companies in India's manufacturing GDP

INDIA – Divergence In States

✓ Per capita state GDP annual growth rate average 2012-22: More developed states continue to outpace lesser developed

State	Growth (%)	State	Growth (%)
Maharashtra	3%	UP	3%
Gujarat	7%	Bihar	3%
TN	5%	Orissa	5%
Karnataka	6%	West Bengal	3%
Delhi	3%	MP	3%
AVERAGE	4.8%	AVERAGE	3.4%

Consensus earnings trajectory (S&P BSE500 EPS)



Highlights of Recent Budget

- Significant benefits indirectly through macro stability
 - o Lower inflation, lower interest rates, lower CAD
 - o Further improves sentiment on INR
- Conservative assumptions
 - o Tax, non-tax income, etc.
- Healthy allocations to infrastructure, affordable housing, etc.
 - o Provides growth momentum but going forward private sector has to pick up

PORTFOLIO STRATEGY

Structurally Small Caps Better Positioned

GROWTH

- Weak global growth affects many large caps
- Also puts a lid on India's growth
- High inequality also restricts the growth of big industries
- Larger companies more dependent on macro growth

OPPORTUNITY

- Tech disruption
- Policy change
- Global trends like China+1, power capex, etc.
- Healthy private equity ecosystem improves pipeline/corporate governance

LIQUIDITY

- Low real rates globally
- USD-INR looks attractive for foreign investors
- Most other big emerging markets have structural issues
- Domestic Tax differential in favour of equities vs bonds

Indian Economy – Segment Outlook

COMPONENT	OUTLOOK	PREFERRED SEGMENTS
 Affluent Consumption (Real estate, Modern retail, Hotels, Aviation etc) 	✓ Has been strong but high interest rates and pent-up demand slowing down are challenges	✓ Real Estate
 Middle income and Rural Consumption (FMCG, 2-Wheelers, Cement, Consumer durable etc.) 	✓ Weak but improving prospects as election spending plus effect of COVID/inflation wearing off	✓ Auto
 Private Investment (Capital goods, Infra, Commercial Vehicle etc) 	✓ Structural positives and strong narrative but global headwinds remain a risk	✓ Power and Energy transition
 Government spending 	✓ Has supported capex but overall weakening over next 2 years	✓ Railway Capex
Exports	✓ Global headwinds persist	✓ Pharma/Auto/Capital Goods

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Portfolio Strategy

- ✓ Global economy seems to be headed for soft landing, but impact of monetary tightening still warrants caution
- \checkmark Liquidity at global level is likely to be better going forward. Indian currency seems to be well placed.
- ✓ Prefer domestic plays to global. Rupee depreciation slowing down may impact exporter margins
- ✓ Overall value trade in financials, power, etc. seems to have still some room
- ✓ Valuation of some quality growth stocks is reasonable now
 - •Internet, Insurance etc
- ✓ As nominal growth slows down niche small caps may provide healthy returns

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Thank you

